



Winning Together

COWIN GLOBAL is a world class, world wide manufacturing group. Our unique set up of manufacturing facilities and manufacturing services enable our global customers and partners to benefit from cost effective solutions while maintaining the highest quality.



COWIN GLOBAL was founded in 2002 in Stockholm, Sweden as an industrial sourcing partner in China for Scandinavian companies.

COWIN GLOBAL

COWIN GLOBAL is a China based, western founded and managed industrial group.

The global manufacturing industry is striving to be competitive and to reach enhanced environment and social protection while lowering costs and maintaining quality. This is COWIN GLOBAL'S vision.

We offer high quality and sustainable manufacturing solutions to worldwide clients in various industries. We operate from our 250,000 m² industrial park in Qingdao, China, and through our sales offices around the world. COWIN GLOBAL is organised in four business units;



We develop, design and produce equipment for the storage, handling, transportation and distribution of materials and goods.



We treat medium to large metal parts with acid or alkaline zinc or zinc alloys plating with chrome 3+ passivations in various colours.



We design, produce and offer a complete range of tailor-made trolleys and fleet solutions for handling luggages and goods at passenger terminals worldwide.



We offer complete supply chain and sourcing solutions in China with evaluated and selected suppliers. We control the whole production and its quality until delivery worldwide.





COWIN GLOBAL is ISO 9001, ISO 14001 and OHSAS 18001 certified, member of the Supplier Ethical Data Exchange (SEDEX) and accredited by the Technical Research Institute of Sweden (SP).

OUR CONCEPT

The founding philosophy of our operations is our firm belief that excellent quality, creativity, environmental and social protection can be achieved together with very cost effective manufacturing.

Taking on this challenge and transferring or starting production in China is nevertheless a complicated process full of challenges and difficulties. Our determined presence in China enabled us to thoroughly develop and offer sound, sustainable, responsible and qualitative solutions to our global clients.

Corporate Responsibility

Our aim on corporate social and environmental responsibility is not to comply with basic standards but to stretch beyond them.

We regard responsible behaviour and good management of our company's social and environmental impact as the central factor for developing sustainable operations for our clients, colleagues, shareholders and the society.

This mindset is also crucial for maintaining a talented and motivated workforce, for evaluating and selecting suppliers and partners and for building a long-term offer.



We have developed and regularly enhance our own Code of Conduct covering social, environmental, safety, health, management, behavioural and workplace issues. Although based on recommendations and guidelines from renowned organisations such as BSCI (Business Social Compliance Initiative), ILO (International Labour Organisation), ISO (International Standards Organisation) or SA (Social Act), the driving force behind the continuous improvement of our Code of Conduct is our own philosophy and corporate culture.

We are ISO 14001:2004 and OHSAS18001:1999 certified.



Total Quality

As with our Code of Conduct's underlying beliefs and mission, our quality mindset is driven by our commitment to deliver the highest quality, beyond established standards. COWIN GLOBAL'S quality system is indeed ISO certified but also incorporates additional elements deriving from our experience of other standards and of our industries.

All our employees and colleagues take pride and joy in providing our clients with durable, well-engineered, thorough and professional products and services. This attitude spreads on a daily basis throughout our organisation and is our main corporate core value.

Our Quality Department consists of independent and experienced QA and QC teams (managers, supervisors, engineers and inspectors) that continuously assess and improve our system, our sub-contractors, engineer improvements or test materials and products.

Our industrial park houses mechanical, physical and chemical laboratories equipped with the latest tooling and equipment to perform daily tests. We also collaborate with prominent testing institutes (Qingdao University, SGS or other private laboratories) for extraordinary tests.

Our teams conduct regular and extensive quality audits, controls and inspections (planned and spontaneous)



at every production step and at every supplier. As with other departments, our Quality teams are regularly offered trainings in specific topics or for general standard knowledge (Six Sigma, 5S, PPAP and TS16949). We are ISO 9001:2000 certified.



Research & Development

COWIN GLOBAL'S core spirit of continuous improvement and open-mindedness is well illustrated with our strong research and development focus and competence.

Our design engineers offer our clients to quickly and thoroughly conceptualise new solutions and products for any specific needs but also generate spontaneous technical upgrades and ergonomic or functional refinements. Our designers are keen on offering proposals for various improvements: materials, functionality, ergonomics, robustness, weight or volume. Our solutions and proposals are provided through 2D and 3D drawings and prototypes. We are able to work with Solidworks, ProE and AutoCad drawing software.

Our moulds and fixtures engineers guarantee that all designs and specifications are converted into a qualitative, precise and stable manufacturing process, be it for in-house or outsourced production. Working as the link between design and production they make our partners visions become mass-produced production.

All products, moulds or fixtures are then produced in our dedicated prototyping workshop. Equipped with a variety of modern metal forming equipment and their

own supply of possible materials, our dedicated team of prototyping engineers and workers transform ideas and drawings into tangible products.

This extended, well equipped, and motivated engineering organisation is at the heart of our operations and enable us to pride ourselves with a genuine R&D aptitude.





COWIN GLOBAL owns 250,000 m² of industrial land with over 40,000m² of state-of-the-art workshop space in Qingdao, China.

OUR BUSINESS UNITS

COWIN GLOBAL employs more than 650 people throughout the world; in client service and delivery offices in Stockholm, London New York and Beijing and in our manufacturing plants in Qingdao.

Our Chinese manufacturing base and abilities are optimised with our western management competencies and European sales offices. This advantageous setup enables us to offer our western clients a local team with local service, support, assembly, warehousing and distribution capacity. Our clients thereby fully benefit from a global partnership with the highest quality, first-class customer care and on time delivery.

Cowin Logistics Equipment

Through a unique combination of western corporate responsibility, quality, and management and Chinese manufacturing, COWIN LOGISTICS EQUIPMENT is moving towards becoming the world leader in top quality logistics equipment.

We develop, design, produce and market equipment for the storage, handling, transportation and distribution of materials and goods.

Companies increasingly emphasise the ergonomics, economy, quality, durability and environmental aspects of the receptacles used for handling goods or components. We aim at serving logistics needs for such companies on the global scene.

Our Research and Development focus and competence enable us to cooperatively visualize and conceptualize new solutions with our partners and clients.

We are today the world's fastest growing supplier of roll containers, cages and distribution units to leading companies and organisations in the retail, dairy, postal/logistics, environmental, laundry, passenger and automotive sectors with some 250 products in our catalogue.



Cowin Passenger Handling Services

We design, produce and offer a complete range of tailor-made solutions for handling goods at passenger terminals worldwide. We provide airports, train stations or ferry terminals with products and services specially designed to meet unique needs in terms of procurement, management and maintenance of luggage handling equipment.

Our range of products comprises various models of trolleys, roll cages and pallets each with its own place in any particular terminal environment, and of fleet management and maintenance services. All our designs encompass high ergonomics, aesthetics, quality materials and manufacturing standards.





Cowin Surface Treatment

Our state of the art Surface Treatment facility in our industrial park in Qingdao is at the forefront of the industry, pushing forward technological, environmental and quality developments beyond western standards. Our quest for excellence in metal surface treatment practice is recognised by western clients and local authorities. With one of North China's largest and most modern surface treatment facility and our accredited regional leadership position we aim to become a global preferred partner for high quality metal surface treatment.

Our automated treatment lines enable us to treat medium to large metal parts with acid or alkaline zinc or zinc alloys plating and with a variety of Chrome 3+ passivations for international clients in the logistics, automotive, trolleys and material handling equipment industries.

In order to live up to our high environment protection ambitions we have built a dedicated water treatment facility surpassing the required water quality control levels. Our wastewater facility treats waters according to the highest environmental standards and enables us to run with recycled waters.

We select all our chemicals from the world leading German supplier, ATOTECH, to guarantee the highest corrosion resistance and coating quality.

Cowin Services

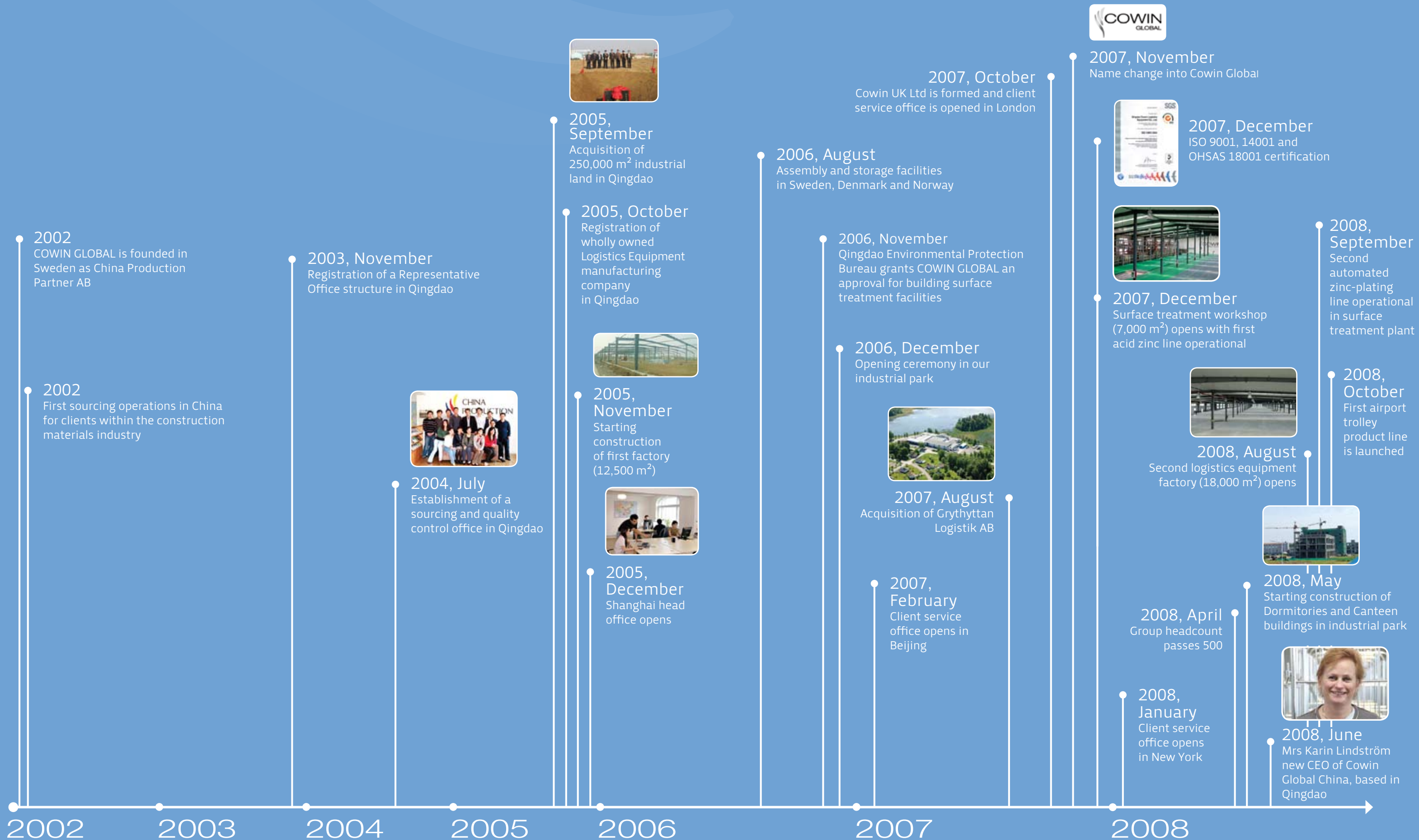
From our industrial park in Qingdao we offer our western clients the opportunity to manufacture products at evaluated and selected suppliers. We thoroughly analyse the whole supply chain, find and propose various third-party manufacturing solutions, enter into agreement with the selected suppliers and control the whole production and its quality until delivery worldwide.

Our Chinese sourcing activities are stretching all over China within four targeted equipment industries: Logistics / Construction / Automotive / Light and Heavy Industrial.

Our local experience, knowledge and teams enable us to offer tailor made solutions embracing each client's needs and specifications while avoiding the standard mistakes made by newcomers to China.

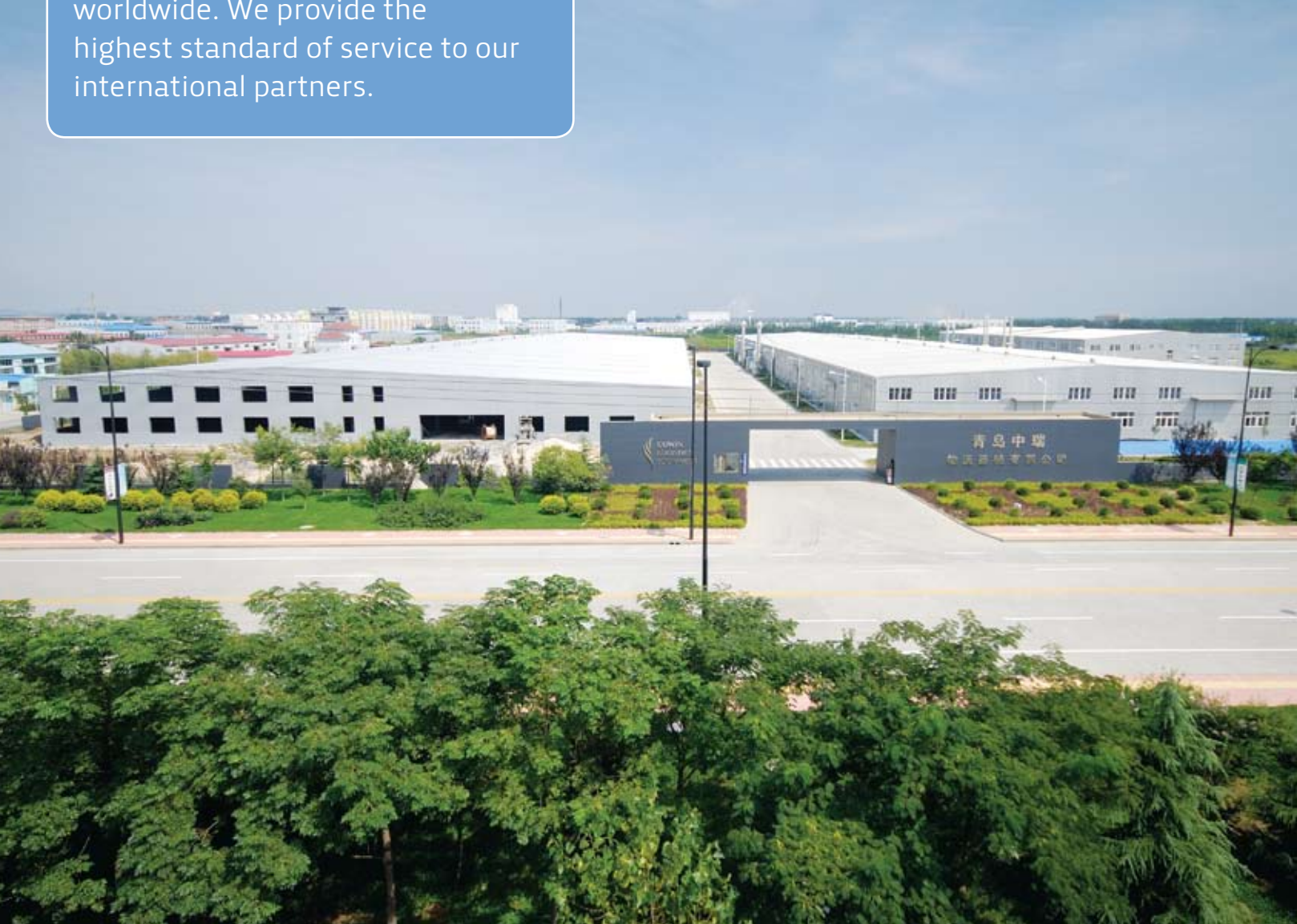


COWIN GLOBAL STORYLINE





COWIN GLOBAL is a western founded and managed industrial group employing over 650 people worldwide. We provide the highest standard of service to our international partners.



FACILITIES

COWIN GLOBAL'S facilities encompass an industrial park in Qingdao, China, assembly, delivery and maintenance facilities in multiple locations in Europe and client service offices throughout the world.

China

We are located in Pingdu, a suburban community of Qingdao city. Qingdao is Shandong province's second administrative city but the province's true business centre with its 7.5 million inhabitants and China's third largest port. Our 250,000 m² industrial land currently houses 3 plants, a water treatment facility, a solid waste facility, a boiler facility, a 400 people dormitory building, a canteen & leisure building and an office & showroom.

Our 35,000 m² of workshops are designed for optimised production efficiency, safety, working environment and respect of the environment. The buildings are bright, isolated and well ventilated. Our thorough production layout and planning together with modern equipment and tools enable our production teams to aim for the best; be it prototyping and fixture manufacturing, metal preparations (cutting, bending, shearing, punching), welding (resistance and CO₂), surface treatment (degreasing, plating and passivation) and assembly.

Rest of the World

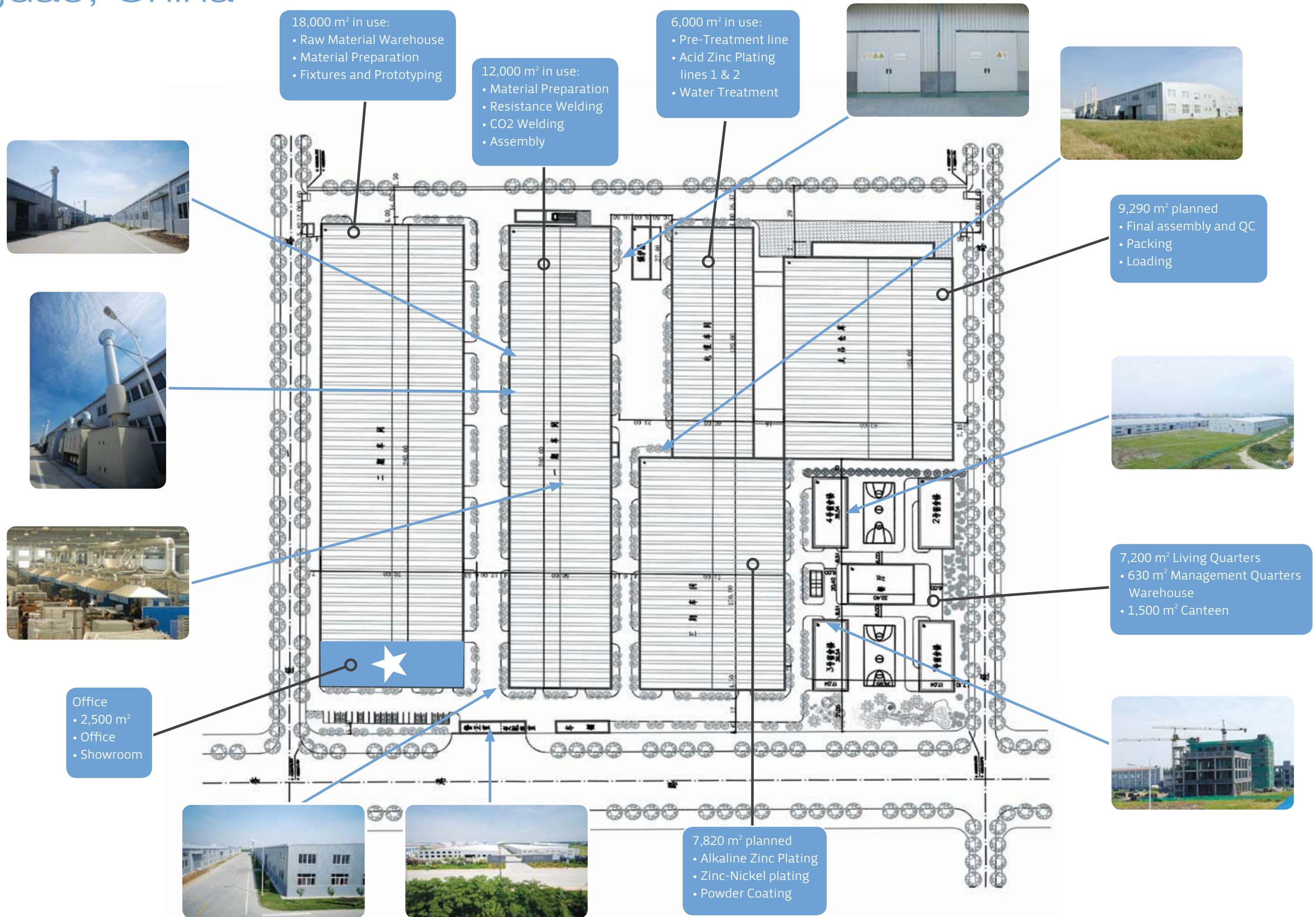
COWIN GLOBAL's own technical centre with a prototyping workshop and technical office is located In Grythyttan in Sweden. We also collaborate with renowned professional assembly, repair, warehousing and distribution partners in Sweden, UK, Denmark, Norway and Belgium. These partnerships enable us to meet our clients required capacity and multiple delivery schedules.

We have offices in Grythyttan, Stockholm, London, Beijing, Hong Kong and New York.



COWIN GLOBAL technical, production and assembly facilities in Grythyttan, Sweden

COWIN GLOBAL facilities in Qingdao, China





 **COWIN**
GLOBAL



WWW.COWINGLOBAL.COM

INFO@COWINGLOBAL.COM



■ CLIENT SERVICES

Nordics & Eastern Europe
COWIN SVENSKA AB
Forumvägen 14, floor 13
131 53 Nacka, Sweden
Tel: +46 (0)8 718 14 00
Fax: +46 (0)8 718 14 74

United Kingdom
COWIN GLOBAL UK, Ltd.
76, Station Rd, Stanbridge
Leighton Buzzard, Bedfordshire
LU7 9JF, United Kingdom
Tel: +44 (0)152 521 0664
Fax: +44 (0)152 521 0664

Germany, Austria & Switzerland
COWIN GLOBAL GERMANY GmbH
Endelner Feld 8
46286 Dorsten-Lembeck
Germany
Tel: +49 2369 74 198 0
Fax: +49 2369 74 198 0

Asia Pacific
COWIN GLOBAL Ltd. Beijing
Gemdale Center, Building B, 3F
91 JiangGuo Road, Chaoyang District
100 022 Beijing, PRC
Tel: +86 137 089 765 00

Benelux
COWIN GLOBAL Partner
Egetra N.V., Sint-Jansstraat 103
B-8791 Beveren-Leie, Belgium
Contact Person: Geert Decock
Tel: +32 (0)56 73 00 32
Fax: +32 (0)56 73 00 99
geert@egetra.be www.egetra.be

Americas
COWIN GLOBAL New York
c/o J Fitzgibbons LLC
Chrysler Building, 71st Floor
405 Lexington Avenue
New York, NY 10174, USA
Tel: +1 (212) 695 7376
Contact D.J. Mc Cormick

■ PRODUCTION

COWIN GLOBAL Pingdu
55 Hong Kong Road
Huaqiao Industrial Park
266 700 Qingdao, PRC
Tel: +86 (0) 532 8663 9898
Fax: +86 (0) 532 8663 9889

COWIN GLOBAL Sweden
Lokavägen 1
712 60 Grythyttan, Sweden
Tel: +46 (0)591 48 76 00
Fax: +46 (0)591 14 340

■ CORPORATE HEAD OFFICES

COWIN GLOBAL Ltd. Hong Kong
2602 Universal Trade Centre
3 Arbuthnot Road
Central, Hong Kong
Tel: +852 2877 2733
Fax: +852 2877 1359

COWIN GLOBAL Ltd. Beijing
Gemdale Center, Building B, 3F
91 JiangGuo Road, Chaoyang District
100 022 Beijing, PRC
Tel: +86 (0)10 8571 2688
Fax: +86 (0)10 8522 1201